

# US Macroeconomics

January 26, 2023

Joseph Lavorgna, Chief US Economist | 212.610.1741 | joseph.lavorgna@smbcnikko-si.com

## Weakness Below the Surface with Downward Momentum

The advance Q4 real GDP report showed a 2.9% annualized increase, slightly more than consensus expectations. But **two-thirds of the growth was in inventories and net exports**. This matters because it's unlikely either subcomponent of GDP will contribute meaningfully to growth this quarter or next. Why? Underlying domestic demand has slowed dramatically.

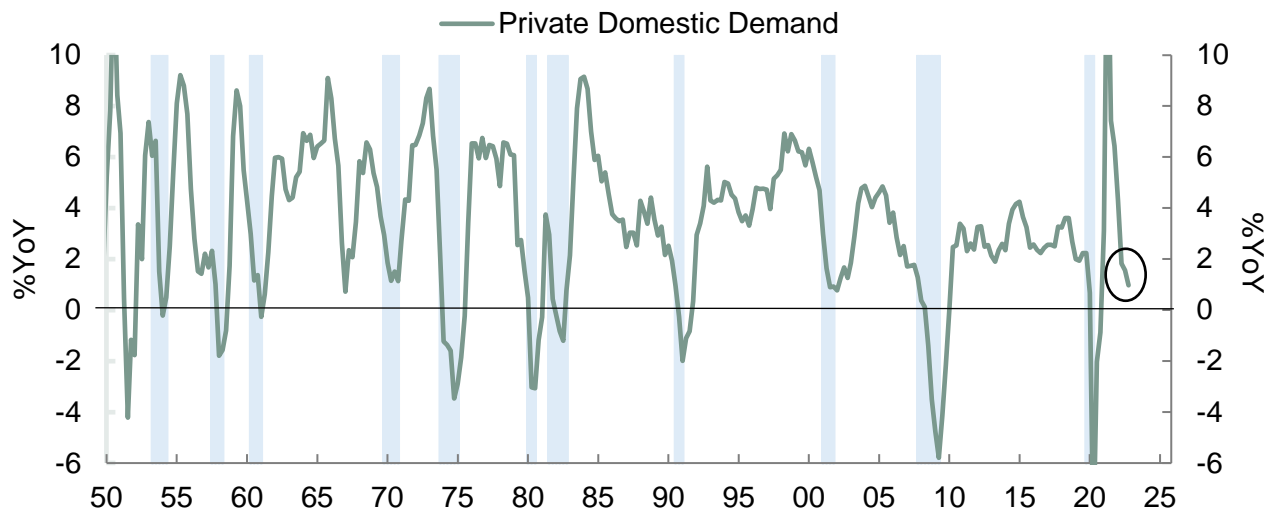
Real GDP excluding inventory building, exports, and government spending or what is officially known as final sales to private domestic purchasers rose just 0.2% at annualized rate last quarter. This is the lowest non-pandemic reading for private domestic demand since Q4 2009 when the economy was still recovering from a deep recession that began the previous year. **Over the past four quarters, private domestic demand increased just 1.0%, which is the smallest increase outside of recession since 1951** (see chart below). Our research strongly suggests the economy is unlikely to avoid recession this year.

In the GDP details, real consumption grew a decent 2.1% last quarter, while fixed investment spending fell for the third consecutive quarter, down 6.7%. Residential activity was again the weakest sector, declining at a 26.7% annualized rate after near-similar decline in Q3. There is no doubt that housing is in a deep recession.

Troublingly, business equipment is now weakening, too, down nearly 4% last quarter. Some of this was offset from spending on intellectual property products (i.e., software and R&D) which rose 5%. And commercial structures eked out a small gain (0.4%) following six consecutive quarterly declines. This small respite should be short-lived as higher borrowing costs and tighter lending standards put renewed downward pressure on the sector.

Moreover, **consumer spending should soften when households decide to replenish depleted savings**. The personal savings rate stood at just 2.9% last quarter, only marginally above its all-time low of 2.4% in Q3 2005.

No doubt, downward momentum in private domestic demand will lead to less inventory building, a bad omen for the factory sector. Sometimes a strong external sector can offset weak domestic activity but not this time, because inflation-adjusted exports of goods have fallen in three out of the last four months. For the US to experience a soft landing, the underlying trend in private domestic demand must soon reverse.



Source: BEA, NBER, Haver, SMBC Nikko

## Disclaimer

This presentation is for discussion purposes only and is not intended to be an offer to sell or the solicitation of an offer to buy any securities, or any commitment to underwrite, subscribe for or place any securities, is not an offer or commitment to provide any financing or extension of credit or service, and does not contain any tax or legal advice. This presentation has been prepared by SMBC Group (which may include, collectively or individually, any of the following entities in the Americas Division: Sumitomo Mitsui Banking Corporation (“SMBC”), SMBC Nikko Securities America, Inc. (“SMBC Nikko”), SMBC Nikko Securities Canada, Ltd. (“Nikko Canada”), SMBC Capital Markets, Inc. (“SMBC-CM”), SMBC Leasing and Finance, Inc., JRI America, Inc., and SMBC Rail Services LLC) and is being furnished by SMBC Group solely for use by the client or potential client to whom such materials are directly addressed and delivered. This presentation is confidential and is the property of SMBC Group subject to copyright. Any reproduction of this presentation, in whole or in part, is prohibited, and you may not release these materials to any person, except to your advisors and professionals to assist you in evaluating these materials, provided that they are obligated, by law or agreement, to keep the presentation confidential. These materials do not constitute research, a recommendation or an offer or solicitation to any person to enter into any transaction or adopt any hedging, trading, or investment strategy. Prior to participating in any such transaction, you should consult your own independent, competent, legal, tax, accounting, and other professional advisors.

In preparing this presentation, SMBC Group has relied upon information available from third parties, including public sources, and we have assumed, without independent verification, the accuracy and completeness of such information. Specific prices, indices, or measures, including ranges, listed in this document were prepared at the time the document was prepared, and are subject to change without notice. SMBC Group makes no representations to and does not warrant this presentation’s accuracy or completeness. SMBC Group expressly disclaims any liability for any use of the information set forth herein, including, without limitation, any use of the information set forth herein in the preparation of financial statements or accounting material.

These materials may contain forward-looking statements, which may include projections, forecasts, income estimates, yield or return, future performance targets or similar analysis. These forward-looking statements are based upon certain assumptions. All forward-looking statements are based upon currently available information and SMBC Group is not obligated to provide an update. Actual events may differ from those assumptions. Opinions, projections, price/yield information and estimates are subject to change without notice. There can be no assurance that estimated returns or projections will be realized, that forward-looking statements will materialize or that actual results will not be materially lower than those presented. Past performance is not necessarily indicative of future results. Any transactions or strategies addressed may not be suitable for all parties. The value, price or income from transactions or strategies may fall as well as rise. SMBC Group or an affiliate may have a position in any of the underlying instruments, assets, indices, or rates mentioned in this document. You should make your own independent judgment or seek independent financial and tax advice with respect to any matter contained herein.

SMBC is subject to Japanese firewall regulations and therefore absent client consent, non-public client information may not be shared with SMBC Nikko Securities Inc.

SMBC Nikko is a U.S. registered broker-dealer of SMBC Group. Nikko Canada is a U.S. and Canadian registered broker-dealer of SMBC Group. SMBC-CM is provisionally registered as a U.S. swap dealer with the CFTC. Capital markets and other investment banking activities for SMBC Group are performed by a combination of SMBC Nikko, Nikko Canada, SMBC Nikko Securities Inc. and SMBC-CM. Lending and other commercial banking activities are performed by SMBC and its banking affiliates. Derivative activities may be performed by SMBC-CM or SMBC. SMBC Group deal team members may also be employees of any of the foregoing entities. SMBC Group does not provide tax advice. Accordingly, any discussion of U.S. tax matters contained herein (including any attachments) is not intended or written to be used, and cannot be used, in connection with the promotion, marketing or recommendation by anyone unaffiliated with SMBC Group or for the purpose of avoiding U.S. tax-related penalties. © 2022 SMBC Group. All rights reserved.