

US Macroeconomics

July 26, 2023

Joseph Lavorgna, Chief US Economist | 212.893.1528 | joseph.lavorgna@smbcnikko-si.com

A Clearer Disinflationary Trend Taking Shape

The personal income and consumption report for June is released this Friday. The data is of significance because it will provide us with important information on the state of consumer spending and underlying inflation. The Fed does not know this data at present, so any surprises will impact monetary policymakers as well as financial markets.

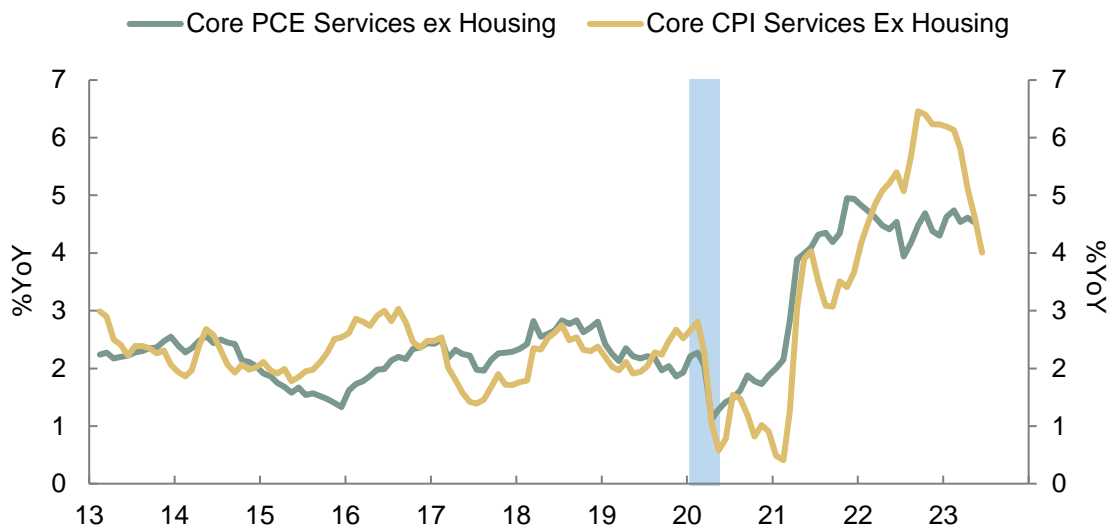
Regarding inflation-adjusted consumer spending, it can be broken down into two parts, goods and services. The former accounts for 40% of consumption and 28% of real GDP while the latter is 60% of consumption and 44% of GDP. Since total consumption accounts for 70% of the economy's output, the behavior of households is central to the outlook.

According to our calculations, real goods spendings is about 7% above its pre-covid trend as measured from 2015 to 2019. Goods purchases are expected to trend-revert and possibly fall well below trend given the fulfillment of pent-up demand. Inflation-adjusted goods outlays fell 0.4% in May and are down in three out of the last four months. In our view, this downturn has a long way to go.

Real services spending has recovered nearly in line with its pre-covid trend but is still roughly 1% below. If there is meaningful weakness in consumer spending, it is unlikely to happen here. Inflation-adjusted services spending rose 0.2% in May and is up six months in a row.

The core PCE deflator is the Fed's preferred inflation metric, but Chair Powell has highlighted a subset of this figure, core services excluding housing. This "super core" as it is colloquially known, rose 0.2% in May and is up 4.5% over the past 12 months. But **June inflation data from the consumer price index, which was reported earlier this month, suggests the super PCE core should trend lower.** See chart below.

Consequently, our best guess is that Friday's personal income and consumption report will solidify in analysts' minds a broader disinflationary trend in the most consequential subcomponents. From there the bond market will become more confident the Fed is finally done tightening. The next big question is exactly 'why' inflation has come down as forcefully as it has.



Sources: BEA, BLS, NBER, Bloomberg, Haver, SMBC Nikko

Disclaimer

This presentation is for discussion purposes only and is not intended to be an offer to sell or the solicitation of an offer to buy any securities, or any commitment to underwrite, subscribe for or place any securities, is not an offer or commitment to provide any financing or extension of credit or service, and does not contain any tax or legal advice. This presentation has been prepared by SMBC Group (which may include, collectively or individually, any of the following entities in the Americas Division: Sumitomo Mitsui Banking Corporation (“SMBC”), SMBC Nikko Securities America, Inc. (“SMBC Nikko”), SMBC Nikko Securities Canada, Ltd. (“Nikko Canada”), SMBC Capital Markets, Inc. (“SMBC-CM”), SMBC Leasing and Finance, Inc., JRI America, Inc., and SMBC Rail Services LLC) and is being furnished by SMBC Group solely for use by the client or potential client to whom such materials are directly addressed and delivered. This presentation is confidential and is the property of SMBC Group subject to copyright. Any reproduction of this presentation, in whole or in part, is prohibited, and you may not release these materials to any person, except to your advisors and professionals to assist you in evaluating these materials, provided that they are obligated, by law or agreement, to keep the presentation confidential. These materials do not constitute research, a recommendation or an offer or solicitation to any person to enter into any transaction or adopt any hedging, trading, or investment strategy. Prior to participating in any such transaction, you should consult your own independent, competent, legal, tax, accounting, and other professional advisors.

In preparing this presentation, SMBC Group has relied upon information available from third parties, including public sources, and we have assumed, without independent verification, the accuracy and completeness of such information. Specific prices, indices, or measures, including ranges, listed in this document were prepared at the time the document was prepared, and are subject to change without notice. SMBC Group makes no representations to and does not warrant this presentation’s accuracy or completeness. SMBC Group expressly disclaims any liability for any use of the information set forth herein, including, without limitation, any use of the information set forth herein in the preparation of financial statements or accounting material.

These materials may contain forward-looking statements, which may include projections, forecasts, income estimates, yield or return, future performance targets or similar analysis. These forward-looking statements are based upon certain assumptions. All forward-looking statements are based upon currently available information and SMBC Group is not obligated to provide an update. Actual events may differ from those assumptions. Opinions, projections, price/yield information and estimates are subject to change without notice. There can be no assurance that estimated returns or projections will be realized, that forward-looking statements will materialize or that actual results will not be materially lower than those presented. Past performance is not necessarily indicative of future results. Any transactions or strategies addressed may not be suitable for all parties. The value, price or income from transactions or strategies may fall as well as rise. SMBC Group or an affiliate may have a position in any of the underlying instruments, assets, indices, or rates mentioned in this document. You should make your own independent judgment or seek independent financial and tax advice with respect to any matter contained herein.

SMBC is subject to Japanese firewall regulations and therefore absent client consent, non-public client information may not be shared with SMBC Nikko Securities Inc.

SMBC Nikko is a U.S. registered broker-dealer of SMBC Group. Nikko Canada is a U.S. and Canadian registered broker-dealer of SMBC Group. SMBC-CM is provisionally registered as a U.S. swap dealer with the CFTC. Capital markets and other investment banking activities for SMBC Group are performed by a combination of SMBC Nikko, Nikko Canada, SMBC Nikko Securities Inc. and SMBC-CM. Lending and other commercial banking activities are performed by SMBC and its banking affiliates. Derivative activities may be performed by SMBC-CM or SMBC. SMBC Group deal team members may also be employees of any of the foregoing entities. SMBC Group does not provide tax advice. Accordingly, any discussion of U.S. tax matters contained herein (including any attachments) is not intended or written to be used, and cannot be used, in connection with the promotion, marketing or recommendation by anyone unaffiliated with SMBC Group or for the purpose of avoiding U.S. tax-related penalties. © 2023 SMBC Group. All rights reserved.